



BIBALET GOES LIVE WITH NEW ONLINE SERVICE

Continually evolving its services and products for the benefit of its growing broker base, BIBALet – a specialist scheme providing let property insurance and risk management solutions to BIBA members – has launched its new online service. Fast and easy to use, BIBALet Online offers a range of let property insurance products at the touch of a button.

Operated by one of the UK's largest specialist property brokers, Keelan Westall, BIBALet Online has been specially designed for the convenience of BIBA members and their let property owner clients. Part of its ongoing strategy to provide the highest standards of service and best value, the new online service offers fast cover, competitive rates, attractive commission, and increased efficiency. Referrals are dealt with in an hour for single risks.

Matthew Wiles, Customer Relationship Manager for the BIBALet scheme, explains: "BIBALet Online is yet another way we are further improving efficiency for BIBA members and their clients. We believe it is important to listen to our brokers in order to fully meet their needs and exceed expectations. As a result, we are constantly redesigning and updating existing covers to respond to the market as well as exploring new opportunities and covers relevant to let property investments. This latest initiative will enable us to deliver an even higher level of service, providing a comprehensive solution for the let property market."

The BIBALet scheme provides access to some of the widest wording at the most competitive prices including; advice from solicitors to settle property disputes, accidental damage options for landlord's buildings and contents and cover for malicious damage by the tenant.

An online risk submission form is also available too, allowing critical client information to be easily submitted via the BIBALet website in response to broker requirements.

As well as enhanced pricing and levels of commission, the newly overhauled BIBALet scheme offers expanded Legal Solutions and Buildings and Contents Insurance policies with the latter now covering property that is unoccupied between lets – for up to 90 days. In addition, Emergency Assistance cover has recently been added to the growing portfolio of BIBALet products.

BIBALet offers a wide range of comprehensive cover for BIBA members' let property owner clients, including Landlords Buildings and Contents; Tenants Contents; Holiday Homes; Multiple Property Owners; Legal Protection and Rent Indemnity.

In conjunction with Keelan Westall, BIBALet offers an in-house underwriting agency and claims department together with a dedicated account management team,

Regional Business Developers, and lettings, property and insurance industry specialists.

BIBALet and Keelan Westall are part of the Property & Commercial Division (P&C)